



SUPERTRAC

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Size matters.... when you want to withdraw

A very small proportion of business owners grow their businesses to a size where they can leave it and safely retain ownership. Generally, the more employees and the higher the sales, the stronger the business and lower dependence on the owner.

To get an idea of just how few such businesses there are, here is a profile of the size of businesses in Australia:

Australian Business by Size

Employees	Number
More than 200	3,000
20-200	40,000
Less than 20	1,400,000

That's a pretty flat pyramid. So if you're not one of the 43,000, you are in good company (sorry, couldn't resist).

Whatever the reason you decide to sell, chances are we've seen it before and understand your needs.

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